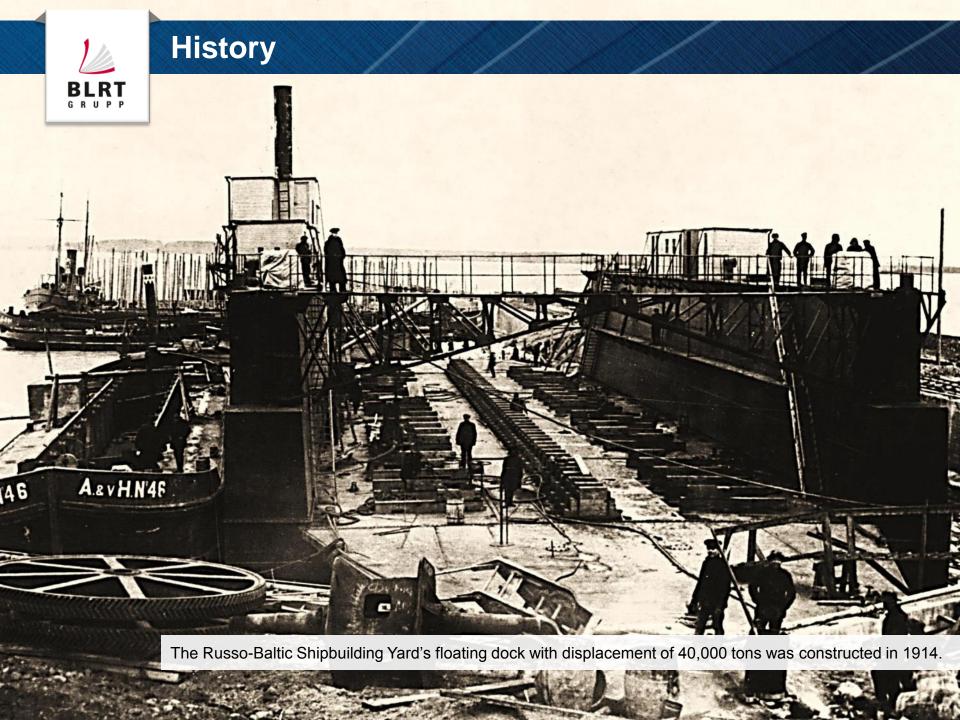


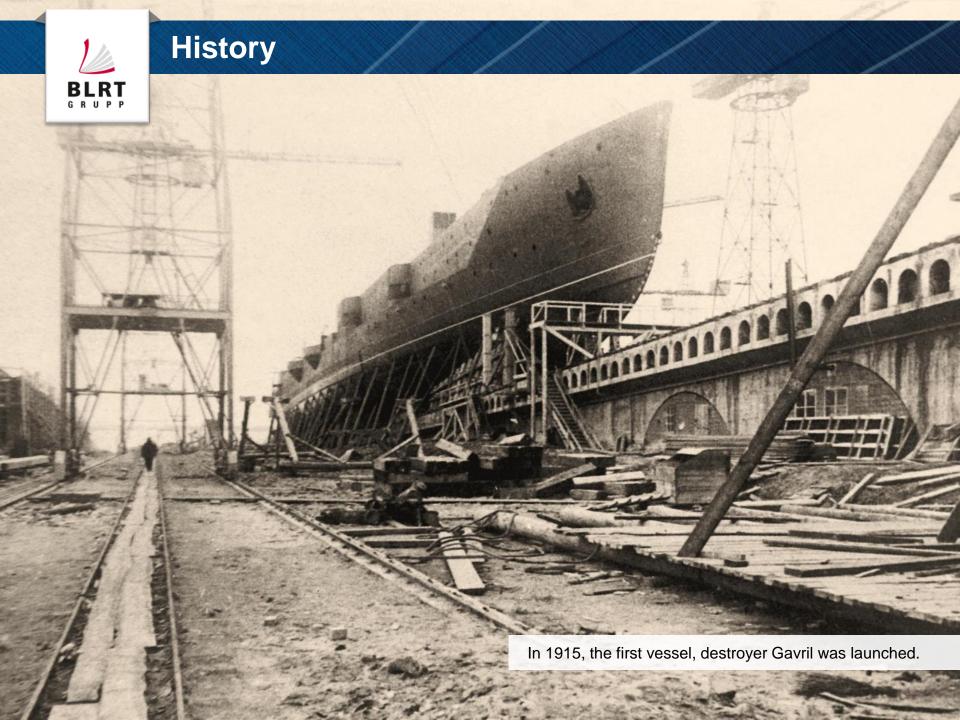
# Overview of Industrial Holding BLRT Grupp



# History









# History



# BLRT G R U P P

# **History**

2010

Acquisition of Baltija Shipyard (Lithuania)



Acquisition of Baltic Engineering Center (Lithuania)



2007

Acquisition of Turku Shipyard (Finland) 2001

Establishing of the holding BLRT Grupp 2001

Acquisition of Western Shipyard (Lithuania) From 1996

Starting business and geographical diversification



June 12, 1912

Decision to establish Russo-Baltic Shipbuilding Yard in Tallinn



1947

Resumption of activities as Baltic Shiprepair Yard



Privatization of Baltic Shiprepair Yard





# **History**





# **Today**

- Privately held company
- One of the biggest industrial holdings in the Baltic States
- The most competitive industrial company in Estonia 2004 2011
- The focus of our activity is on the target markets:
  - marine transport
  - mechanical engineering
  - fish farming
  - renewable energy
  - offshore gas and oil industry







# Strongly and Sharply











# Geography

BLRT Grupp includes
 58 companies
 in 7 countries





# **Joint Ventures**

4 joint ventures with companies widely known in Europe



Technical and medical gases production and distribution



Ship engine and propulsion services



Ship interior design and installation



Cargo handling solutions, apparels, hydraulic solutions





# **Quality System**

Today, 26 companies of BLRT Grupp in Estonia, Latvia, Lithuania and Finland have integrated management systems and acquired respective certifications.







We continue the integration of three organization management systems of quality, environment and occupational safety that comply with International Standards ISO 9001, ISO 14001 and OHSAS 18001 and are certified by Lloyd's Register Quality Assurance (LRQA).



# Competence

- BLRT Grupp provides work for ca 4000 specialists.
- BLRT Grupp is one of the biggest employers in Estonia – we have 1615 employees.
- Average age of employees –
   46 years.
- Average length of service –9,7 years.

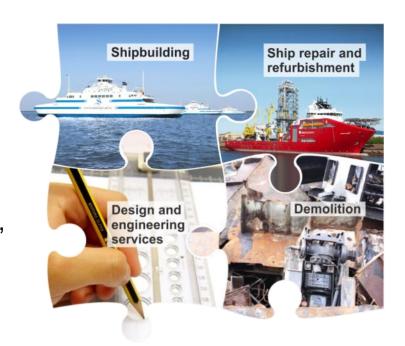




# **Business Area: Vessels**

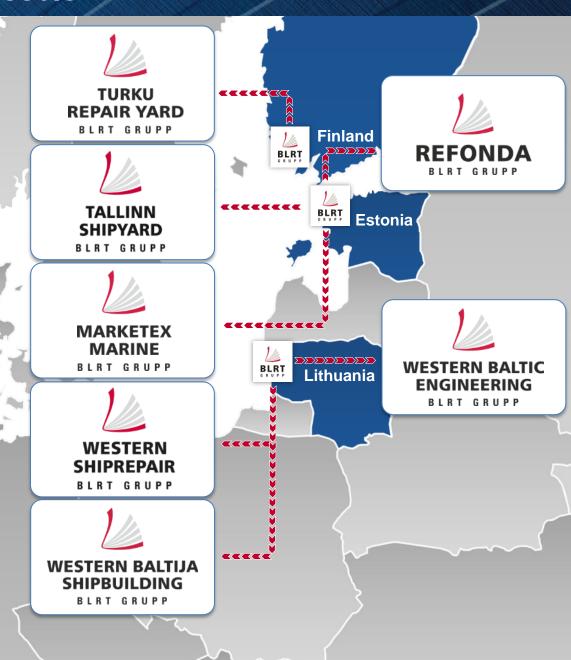
Shipyards offer full range of services:

- design and engineering,
- shipbuilding (up to 140 meters long),
- > ship repair and refurbishment,
- demolition.





# **Services for Vessels**





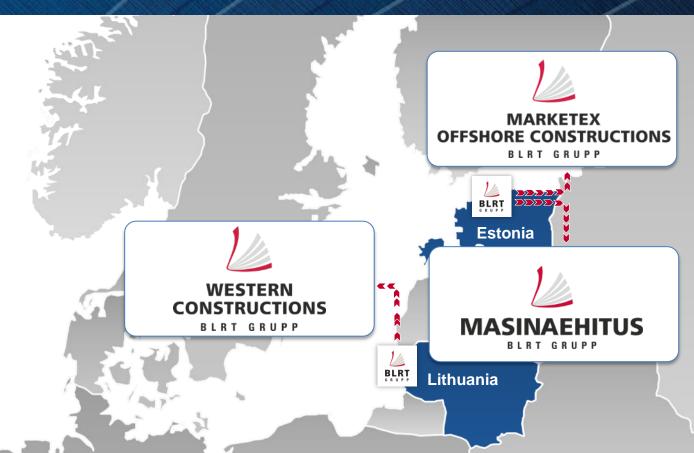
# **Business Area: Metal Constructions**

Companies of BLRT Grupp also manufacture metal structures: from large-scale steel solutions to different mechanism details.





# **Manufactures of Metal Constructions**





# **Business Area: Metal Products**

Metal processing and sales is the main branch of activity of Elme Metall with the main office in Estonia.





# **Metal Products**

### **Finland**

- 2 sales centers
- 1 service center



### Estonia

- 2 service centers
- > 4 sales centers

### Latvia

- ▶ 1 service center
- 2 sales centers

### Lithuania

- 2 service centers
- > 4 sales centers

### Russia

> 1 sales center

### Poland

> 1 sales center



**Poland** 

Russia





Passenger ferries Saaremaa, Hiiumaa, and Muhumaa built for Estonian shipping company Saaremaa Laevakompanii. Each ferry accommodates up to 690 passengers and 160 cars.



LNG-powered passenger ferry *Boknafjord* delivered to Norwegian shipping company Fjord1. The ferry accommodates up to 600 passengers and 242 cars.





Trailing suction hopper dredger *Macuti* built for Danish company Johs. Gram-Hanssen and designated for operating in Beira port (the Republic of Mozambique).





Fishing trawler *Gitte Henning S349*, delivered on a turnkey basis to Gitte Henning A/S in 2014.





Aluminum offshore wind farm service catamarans ordered by British company Sure Wind.



# **Latest Projects: Fish Farming Barges**



We have built over 300 turnkey fish-farming barges.

Feed storage volumes of the barges vary from 100 to 750 tons.



# **Latest Projects: Refurbishment**



In 2012, we carried out the refurbishment of a well intervention vessel *Skandi Aker.* In 2010, the vessel won the "Ship of the Year 2010" award.



# **Latest Projects: Refurbishment**



BLRT Grupp repairs all ships operating in the Baltic Sea, including Aframax type vessels. For example, oil tanker *Nevskiy Prospect* was repaired in Turku Repair Yard's dry dock.



Passenger ferry Flekkeroy of Norwegian company M Hjorteseth Shipping after the modernization. The hull and hull systems of the vessel were rebuilt and installed automation systems and radio aids.



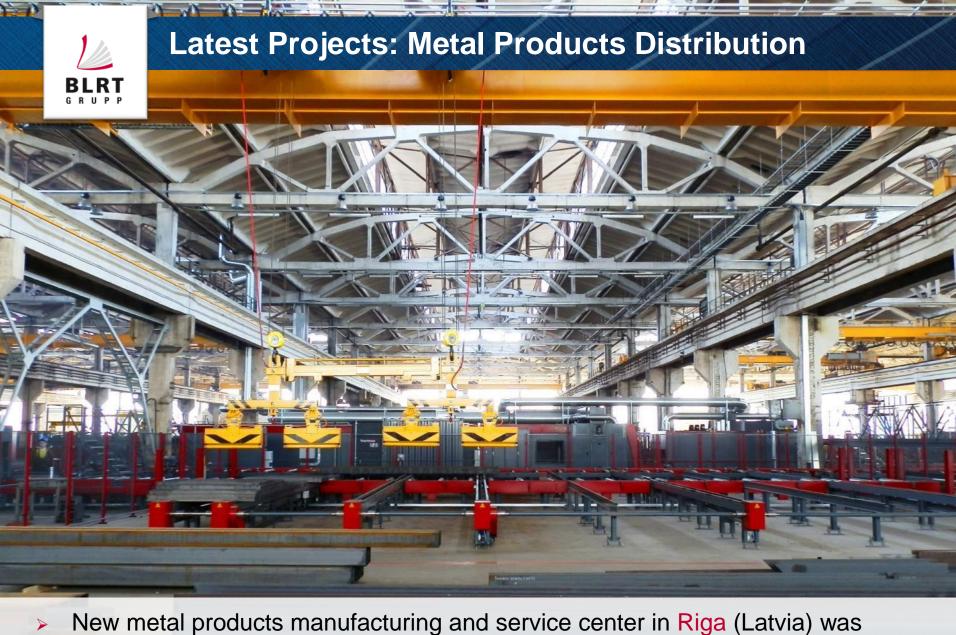
We have been manufacturing reels and systems for laying and usage of different cables, hoses, wire ropes, fiber ropes and umbilical cables for more than 6 years.



For seven years, we have been manufacturing equipment for oil and gas platforms, including BOP (Blowout Preventer) overhead cranes with telescopic part.



In 2013, an unloader for one of the world's most efficient heating and power plants in Copenhagen was built.



New metal products manufacturing and service center in Riga (Latvia) was launched in 2012. This center is now the biggest of its kind in the Baltic States.



In 2012 and 2013, new air separation plants in Liepaja (Latvia),
Dnepropetrovsk (Ukraine) and Vaivara (Estonia, on the photo) were launched.



# We are looking forward to a good cooperation!

## BLRT Grupp AS

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